# **MERCURY INDUSTRIES BERHAD**

(Company No. 105550 - K)

The Board of Directors is pleased to announce the following:

# UNAUDITED INTERIM REPORT OF THE GROUP FOR THE 3RD QUARTER ENDED 30 SEPTEMBER 2012

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| Preceding   Year   Current   Quarter   30/9/2012   30/9/2011   RM'000   R   |           |             |
|--|-----------|-------------|
| Year   Current   Curreponding   Quarter   30/9/2012   30/9/2011   RM'000    |           | Preceding   |
| Current Quarter   Quarter   30/9/2012   30/9/2011   RM'000   RM'   | Current   | Year        |
| Quarter 30/9/2012 30/9/2011   RM'000 RM'000      | Period    | Correspondi |
| 30/9/2012   30/9/2011   RM'000   RM'0   | To Date   | Period      |
| Revenue 12,592 12,306 Cost of sales (8,230) (7,915)  Gross Profit 4,362 4,391  Other income Gain on foreign exchange 28 14 mpairment loss no longer required: - other investments 2 receivables 271 42 Other incomes 249 24  Other incomes 550 80  Operating expenses Bad debts written off - Depreciation & amortisation - total incurred (171) (147) - absorbed into cost of sales   | 30/9/2012 | 30/9/2011   |
| Cost of sales         (8,230)         (7,915)           Gross Profit         4,362         4,391           Other income         28         14           Impairment loss no longer required:  | RM'000    | RM'000      |
| Gross Profit         4,362         4,391           Other income         30   | 37,001    | 37,073      |
| Other income         Gain on foreign exchange       28       14         Impairment loss no longer required:       2       -         - other investments       2       -         - receivables       271       42         Other incomes       249       24         550       80         Operating expenses         Bad debts written off       -       -         Depreciation & amortisation       -       -         - total incurred       (171)       (147)         - absorbed into cost of sales       100       99  | (24,170)  | (24,072     |
| Gain on foreign exchange       28       14         Impairment loss no longer required:   | 12,831    | 13,001      |
| mpairment loss no longer required:  - other investments  |           |             |
| - other investments 2 receivables 271 42 Other incomes 249 24  550 80  Deparating expenses Bad debts written off - Depreciation & amortisation - total incurred (171) (147) - absorbed into cost of sales 100 99   | 18        | -           |
| - receivables  |           |             |
| Other incomes         249         24           550         80           Operating expenses           Bad debts written off         -         -           Depreciation & amortisation         -         -           - total incurred         (171)         (147)           - absorbed into cost of sales         100         99   | -         | -           |
| 550 80   | 446       | 97          |
| Depreting expenses  Bad debts written off Depreciation & amortisation - total incurred - absorbed into cost of sales  - total incurred - 100 - 1 | 400       | 115         |
| Bad debts written off Depreciation & amortisation (171) (147) - absorbed into cost of sales 100 99   | 864       | 212         |
| Depreciation & amortisation - total incurred (171) (147) - absorbed into cost of sales 100 99  |           |             |
| - total incurred (171) (147)<br>- absorbed into cost of sales 100 99   | (136)     | •           |
| - absorbed into cost of sales 100 99   |           |             |
|  | (518)     | (416        |
|  | 300       | 275         |
| mpairment loss on:   |           |             |
| - other investments - (4)  | (52)      | (6          |
| - capital work-in-progress (890)   | (890)     |             |
| - slow-moving inventories (250)  | (400)     | (170        |
| Other operating expenses (1,855) (1,912)   | (5,597)   | (5,705      |
| (3,066) (2,134)  | (7,293)   | (6,022      |
| Results From Operating Activities 1,846 2,337  | 6,402     | 7,191       |
| nterest income 76 43   | 219       | 78          |
| nterest expense (0) -  | (0)       | (25         |
| Net Finance Costs 76 43  | 219       | 53          |
| Profit Before Taxation 1,922 2,380   | 6,621     | 7,244       |
| ncome Tax Expense (668) (646)  | (1,908)   | (1,856      |
| Profit For The Period 1,254 1,734  | 4,713     | 5,388       |
| Other Comprehensive Income, Net Of Tax   | -         |             |
| Total Comprehensive Income For The   | 4.740     | E 200       |
| Period Attributable To Shareholders 1,254 1,734  | 4,713     | 5,388       |
| Earnings per share (Sen) 3.12 4.32   | 11.73     | 13.41       |

The Condensed Consolidated Statements of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2011.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

|   | Unaudited<br>As At | Audited<br>As At |
|---|--------------------|------------------|
|   | 30/9/2012          | 31/12/2011       |
| ASSETS  | RM'000             | RM'000           |
|   |                    |                  |
| Non-current Assets Property,plant and equipment | 6,747              | 7,158            |
| Goodwill on consolidation                       | 10,878             | 10,878           |
| Prepaid land lease payment                      | 1,414              | 1,431            |
| Investment properties                           | 793                | 800              |
| Capital work-in-progress                        | -                  | 890              |
| Deferred tax assets                             | 199                | 181              |
|   | 20,031             | 21,338           |
| Current Assets                                  |                    |                  |
| Inventories                                     | 9,888              | 10,681           |
| Trade receivables                               | 15,466             | 14,834           |
| Others receivables                              | 389                | 348              |
| Other Investments                               | 118                | 170              |
| Tax recoverable                                 | -                  | 1                |
| Short term deposits                             | 9,872              | 7,880            |
| Cash and bank balances                          | 1,074              | 980              |
|   | 36,807             | 34,894           |
| TOTAL ASSETS                                    | 56,838             | 56,232           |
| EQUITY AND LIABLITIES                           |                    |                  |
| Capital and Reserves                            |                    |                  |
| Share Capital                                   | 40,182             | 40,182           |
| Share Premium                                   | 81,819             | 81,819           |
| Accumulated loss                                | (72,077)           | (73,575)         |
| Total Equity                                    | 49,924             | 48,426           |
| Non-Current Liabilities                         |                    |                  |
| Bank borrowings                                 | -                  | -                |
| Deferred tax liabilities                        | 327                | 338              |
|   | 327                | 338              |
| Current Liabilities                             |                    |                  |
| Trade payables                                  | 3,324              | 3,698            |
| Others payables                                 | 2,447              | 3,269            |
| Bank overdrafts                                 | 440                | 176              |
| Tax payable                                     | 376                | 325              |
|   | 6,587              | 7,468            |
| TOTAL EQUITY AND LIABILITIES                    | 56,838             | 56,232           |
| Net assets per share (RM)                       | 1.24               | 1.21             |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2011.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Issued<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Accumulated<br>Loss<br>RM'000 | Total<br>Equity<br>RM'000 |
|--|-----------------------------|----------------------------|-------------------------------|---------------------------|
| Balance as of 1.1.2012   | 40,182                      | 81,819                     | (73,575)                      | 48,426                    |
| Total Comprehensive Income For The Period First Interim Dividend (Note 26) | -                           | -                          | 4,713<br>(3,215)              | 4,713<br>(3,215)          |
| Balance as of 30.9.2012  | 40,182                      | 81,819                     | (72,077)                      | 49,924                    |
| Balance as of 1.1.2011   | 40,182                      | 81,819                     | (78,733)                      | 43,268                    |
| Total Comprehensive Income For The Period First Interim Dividend (Note 26) | -                           | -                          | 5,388<br>(2,411)              | 5,388<br>(2,411)          |
| Balance as of 30.9.2011  | 40,182                      | 81,819                     | (75,756)                      | 46,245                    |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2011.

| NDENSED CONSOLIDATED STATEMENT OF CASH FLOWS  The Group                                  | 9 months<br>ended<br>30/9/2012<br>RM'000 | 9 months<br>ended<br>30/9/2011<br>RM'000 |
|--|--|--|
|  |  |  |
| CASH FLOWS FROM/(USED IN) OPERATING ACTIVITIES   | 0.004                                    | 7.044                                    |
| Profit before taxation   | 6,621                                    | 7,244                                    |
| Adjustment for non-cash items  | 1,194                                    | 402                                      |
| Operating Profit/(Loss) Before Working Capital Changes                                   | 7,815                                    | 7,646                                    |
| Changes in working capital:  |  |  |
| Inventories  | 393                                      | (890)                                    |
| Receivables  | (377)                                    | 677                                      |
| Payables   | (1,197)                                  | (964)                                    |
| Income tax paid  | (1,885)                                  | (1,982)                                  |
| Net Cash From/(Used in) Operating Activities   | 4,749                                    | 4,487                                    |
| CASH FLOWS FROM/(USED IN) INVESTING ACTIVITIES   |  |  |
| Purchase of property, plant and equipment  | (83)                                     | (957)                                    |
| Proceeds from disposal of property, plant & equipment                                    | 90                                       | 74                                       |
| Interest received  | 281                                      | 78                                       |
| Net cash (used in)/from investing activities   | 288                                      | (805)                                    |
| CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES   |  |  |
| Dividend paid to shareholders  | (3,215)                                  | (2,411)                                  |
| Finance Costs paid   | -  | (25)                                     |
| Repayment for term loan  | -  | (610)                                    |
| Net Cash From Financing Activities   | (3,215)                                  | (3,046)                                  |
| NET INCREASE IN CASH AND CASH EQUIVALENTS  | 1,822                                    | 636                                      |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF FINANCIAL PERIOD                               | 8,684                                    | 5,832                                    |
| CASH AND CASH EQUIVALENTS AT END OF FINANCIAL PERIOD                                     | 10,506                                   | 6,468                                    |
| Cash and cash equivalents at the end of the financial period comprise the following bala | nce amount:                              |  |
|  | As at<br>30/9/2012                       | As at 30/9/2011                          |

The Condensed Consolidated statement of Cash Flow should be read in conjunction with the Annual Audited Financial Statements for the year ended 31 December 2011.

Cash and bank balances

Short term deposits with licensed financial institutions

Bank overdrafts

RM'000

1,074

(440)

9,872

10,506

RM'000

1,679

4,789

6,468

#### Part A - Explanatory Notes Pursuant To Financial Reporting Standard 134

#### 1. Basis of Preparation

The interim financial report is unaudited and have been prepared in compliance with Malaysian Financial Reporting Standard (MFRS) 134 - Interim Financial Reporting, issued by the Malaysian Accounting Standards Board ("MASB") and Part A of Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad ("BMSB").

The same accounting policies and methods of computation are followed in the quarterly financial statements as compared with the annual financial statements of the Group for the year ended 31 December 2011.

Apart from the above, the quarterly financial statements are to be read in conjunction with the Annual Financial Statements for the year ended 31 December 2011.

## **Financial Reporting Standards**

Significant accounting policies adopted by the Group in these interim financial statements are consistent with those of the audited financial statements for the year ended 31 December 2011.

The Group has adopted the Malaysian Financial Reporting Standards ("MFRS") framework issued by MASB with effect from 1 January 2012. This MFRS framework was introduced by MASB in order to fully converge Malaysia's existing Financial Reporting Standards ("FRS") framework with the International Financial Reporting Standards ("IFRS") framework issued by the International Accounting Standards Board. There has been no material impact upon the adoption of the MFRS on the financial statements of the Group.

The Group has also adopted all the new and revised MFRSs and IC Interpretations that are relevant and effective for accounting periods beginning on or after 1 January 2012. The adoption of these new and revised MFRS and IC Interpretations have not resulted in any material impact upon the financial statements of the Group.

MFRSs and IC Interpretations that were issued but are not yet effective have not been early adopted by the Group.

#### **Auditors' Report on Preceding Annual Financial Statements**

There was no qualification of the Group audited financial statements for the year ended 31 December 2011.

#### Segmental Reporting

Segmental report for the financial period ended 30 September 2012 is as follows:

| Segmental Revenue         Manufacturing and retailing       56,737       53         Investment holding       4,452       10         Eliminations of inter-segment sales       (24,188)       (24         External sales       37,001       33         Segmental Results       7,349       349 | YTD<br>2011 |
|---|-------------|
| Manufacturing and retailing       56,737       55         Investment holding       4,452       10         Eliminations of inter-segment sales       (24,188)       (25         External sales       37,001       3         Segmental Results       7,349       7,349                          | 1'000       |
| Investment holding       4,452       10         61,189       63         Eliminations of inter-segment sales       (24,188)       (24         External sales       37,001       33         Segmental Results       7,349       7,349   | - 000       |
| 61,189   63     Eliminations of inter-segment sales   (24,188)   (24     External sales   37,001   3     Segmental Results   7,349   1  | 5,366       |
| Eliminations of inter-segment sales  External sales  Segmental Results  Manufacturing and retailing  (24,188) (26)  37,001 3  | ),617       |
| External sales 37,001 3  Segmental Results Manufacturing and retailing 7,349  | 5,983       |
| Segmental Results Manufacturing and retailing 7,349   | 3,910)      |
| Manufacturing and retailing 7,349   | 7,073       |
| Manufacturing and retailing 7,349   |             |
|   |             |
|   | 7,186       |
| Investment holding 3,253 10   | ),370       |
| 10,602 1  | 7,556       |
| Eliminations (4,200)  | 0,365)      |
| Segment results 6,402   | 7,191       |
| Net finance income 219  | 53          |
| Profit Before Tax 6,621   | 7,244       |
| Income Tax Expenses (1,908)   | 1,856)      |
|   | 5,388       |
| Other Comprehensive Income, net of tax  | -           |
|   | 5,388       |

#### Sales Revenue By Geographical Market

|                  | YTD<br>30/9/2012<br>RM'000 | YTD<br>30/9/2011<br>RM'000 |
|------------------|----------------------------|----------------------------|
| Malaysia         | 31,217                     | 29,731                     |
| Other Countries* | 5,784                      | 7,342                      |
|                  | 37,001                     | 37,073                     |

<sup>\*</sup> less than 5% for each of the components.

## 5. Unusual Item Affecting Assets, Liabilities, Equity, Net Income Or Cash Flow

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial quarter under review.

## 6 Change Of Estimates Used

There was no material change in estimates for the financial quarter under review.

#### 7 Seasonality Or Cyclicality Of Interim Operations

The Group's operations are not significantly affected by any seasonal or cyclical factors.

#### 8 Dividends Paid

A First Interim Dividend of 8% amounting to RM3,214,560 (single tier) for 40,182,000 ordinary shares for the financial year ending 31 December 2012 was paid on 5 July 2012. (2011: A first interim dividend of 8% less 25% tax amounting to RM2,410,920).

The total gross dividend paid for the financial year todate is 8% per share.

#### 9. Issuance, Cancellation, Repurchases, Resale and Repayments Of Debt and Equity Securities

There were no issuance, cancellation, repurchases, resale and repayments of debt and equity securities for the current quarter ended 30 September 2012.

## 10. Material Events Not Reflected In The Financial Statements

There were no material events in the financial quarter under review that have not been reflected in the financial statements for the said period.

#### 11. Changes In The Composition Of The Group

There were no changes in the composition of the Group for the current guarter ended 30 September 2012.

## 12. Capital Commitments

There were no commitments for the purchase of property, plant and equipment not provided for in the interim financial statements as at 30 September 2012.

#### 13. Contingent Liabilities / Assets

The Company has issued unsecured corporate guarantees totalling RM12.0 million to certain financial institutions for credit facilities granted to certain of its subsidiary companies. Accordingly, the Company is contingently liable to such financial institutions to the extent of the amount of credit facilities utilised. There is no contingent assets as at the date of this report.

#### 14. Material Subsequent Event

There were no material events subsequent to the end of the financial period under review that have not been reflected in the financial statements for the said period.

# Part B - Explanatory Notes Pursuant To Appendix 9B Of The Listing Requirements Of Bursa Malaysia Securities Berhad

## 15. Review Of Performance

Group revenue increased by 2.32% to RM12.6 million during the current quarter as compared to RM12.3 million achieved in the corresponding quarter in 2011, while Group pretax profit decreased by 19.2% to RM1.92 million as compared to RM2.38 million achieved in the corresponding quarter of 2011. The decrease in pretax profit was mainly attributable to the impairment of capital work-in-progress and slow-moving inventories during the quarter.

For the current year todate period, Group revenue decreased marginally by RM0.07 million (-0.19%) to RM37.0 million as compared to year 2011 while pretax profit decreased by RM0.62 million (-8.6%) to RM6.62 million. In spite of the higher interest and other incomes, pretax profit decreased due mainly to the impairment losses on capital work-in-progress and slow-moving inventories.

#### 16. Comparison With Previous Quarter's Results

For the current quarter, revenue decreased by 3.12% to RM12.59 million while pretax profit decreased by 21.97% to RM1.92 million as compared to the previous quarter's revenue of RM12.99 million and pretax profit of RM2.46 million respectively. The decrease in pretax profit was mainly attributable to the provision of impairment losses on assets during the current quarter.

## 17. Prospects For 2012

The global economy continued to deteriorate further in the third quarter of the year as the financial crisis in the Eurozone impacted the economic growth of the Asia-Pacific region. Oil prices continued to remain high due to the fear of supply disruption in the Middle East. Although it faced an environment of slow growth, the Group managed to maintain its revenue as compared to the previous year.

Barring any unforeseen circumstances, the Board is optimistic that the Group will continue to perform satisfactorily in the last quarter of 2012 as the Group's products cater mostly to the auto refinishes industry which is demand-resilient.

#### 18. Variance From Profit Forecast

This note is not applicable.

## 19. Income Tax Expense

|                                       | Current<br>Quarter<br>30/9/2012<br>RM'000 | Period<br>to date<br>30/9/2012<br>RM'000 |
|---------------------------------------|---|--|
| Provision for current taxation        |   | 1 1111 000                               |
| - Current year                        | 680                                       | 1,918                                    |
| - Under/(Overprovision) in prior year | 18  | 18                                       |
| Provision for deferred taxation       | (30)                                      | (28)                                     |
|                                       | 668                                       | 1,908                                    |

#### 20. Gain or Loss On Derivatives

This is not applicable as the Group does not deal in derivatives.

#### 21. Exceptional Items

There were no exceptional items during the financial quarter under review.

#### 22. Status Of Corporate Proposals

There is no outstanding corporate proposal.

#### 23. Group Borrowings And Debt Securities

(a) The Group's borrowings as of 30 September 2012 is as follows:

|                               | <b>30/9/2012</b><br>RM'000 | <b>30/9/2011</b><br>RM'000 |
|-------------------------------|----------------------------|----------------------------|
| Short Term Borrowings Secured | 440                        | - RIVI 000                 |
| Unsecured                     | 440                        | <u>-</u>                   |

(b) There were no borrowings or debt securities denominated in foreign currencies.

#### 24. Accumulated Loss

The breakdown of the accumulated loss of the Group as at the reporting date is as follows:

|                              | As At<br>30/9/2012 | As At 30/9/2011    |
|------------------------------|--------------------|--------------------|
| Analysed By: - Realised Loss | RM'000<br>(72,158) | RM'000<br>(75,576) |
| - Unrealised Gain/ (Loss)    | 81 (73.077)        | (180)              |
|                              | (72,077)           | (75,756)           |

# 25. Changes In Material Litigation

There is no material litigation as of the date of this report.

# 26. Dividend Payable

No interim ordinary dividend has been declared for the financial quarter ended 30 September 2012 (30 September 2011: Nil).

# 27. Earnings Per Ordinary share

The basic earnings per share is calculated by dividing the Group's net profit after tax for the period by the weighted average number of ordinary shares in issue during the period:-

|  | Current Quarter |           | Period to | Period to date |  |
|--|-----------------|-----------|-----------|----------------|--|
|  | 30/9/2012       | 30/9/2011 | 30/9/2012 | 30/9/2011      |  |
| Net profit for the period (RM'000) Weighted average number of ordinary | 1,254           | 1,734     | 4,713     | 5,388          |  |
| shares in issue ('000)   | 40,182          | 40,182    | 40,182    | 40,182         |  |
| Basic earnings per share (Sen)   | 3.12            | 4.32      | 11.73     | 13.41          |  |